

SMALL BUSINESS DEVELOPMENT PROGRAM

This Program Will Assist New & Existing Businesses

**Interested in
Starting a Business?**

**Contractors:
Interested in Learning How
to Bid on Contracts?**

These Courses Are Offered At No Cost

FIVE WEEK COURSE: Small Business Start Up Open To All Interested In Starting A Business

July 25: Introduction Session & Business Planning

August 1: Financing Your Business & Legally
Establishing A Business

August 8: HR Management & Marketing

August 15: Sustaining Your Business & Accounting

August 22: Navigating Through Resources

SEVEN WEEK COURSE: "In Construction" Open To All Contractors

August 29: Introduction Session & Business/Marketing Strategy

September 5: Contracts: Local, State & Federal

September 12: Types of Certifications & PA Supplier Portal

September 19: Accounting & Taxes

September 26: To Bid or Not To Bid

- Business Partnerships
- Bidding & Estimates
- Bonds & Insurance

October 3: Contract Compliance

October 10: Financing



Loretta Claiborne Building, Suite #140, 605 S George St, York, PA 17401
Time: 1st Session of Each Program 5-7pm, All Other Sessions 5:30-7pm

You must attend all sessions of your selected course.

To Register Contact Michaela Cumor at: mcumor@yceapa.org or 717-771-4579